



**BID No. 9084-0/19; Trained Canines - Prequalification**

**I. Purchasing Instructions:**

**A. Award Description**

This contract was established to prequalify vendors for future pricing competition, to purchase trained canines for various Miami-Dade County Departments.

**B. Quotation Directives (RFQ):**

1. Prequalified vendors will be invited to participate in spot market purchases as required by the County for specific items or service. When spot market purchases are initiated, pre-qualified vendors shall be invited to offer a fixed price for a specific purchase.
2. The quotation will include the item details and/or the scope of work to be completed.
3. The County reserves the right to reject any and all proposals based on price or other reasons, or solicit from vendors outside the contract, if either the canine, price or other factors is not in the best interest of the County.
4. Cone of Silence  
Pursuant to Section 2-11.1(t) of the County Code, all requests for spot market pricing are subject to the Cone of Silence. (Re: ITB paragraph 1.2-D1)
5. Local Preference/Locally Headquartered (Re: ITB Paragraph 1.10)  
The evaluation of offers is subject to Section 2-8.5 of the Miami-Dade County Code, which, except where contrary to federal and state law, or any other funding source requirements, provides that preference be given to local businesses.
6. User Access Program (UAP) and Inspector General (IG) fees applicable where permitted by funding source.

**C. Quotation Procedures**

1. The RFQ will provide the canine specifications, response requirements, location and time of the evaluation and instructions for submitting the quotation.
2. The bidders shall provide two separate sealed envelopes for each of the canines evaluated. The first envelope shall be made available to the County's authorized representative prior to evaluation, this envelope shall be labeled technical and include canine information such as name or tattoo, breed, color, date of birth, origin of birth, record of veterinary visits, pedigree (if available) and the training of the canine being evaluated. The second sealed envelope shall contain the bid price for the canine. The envelope containing price will not be opened until evaluation of canines is complete.
3. Each canine will be evaluated and scored by the County at the County's training facility according to the established selection process, which may include various criteria such as physical characteristics, personality, intelligence, responses to various situations, etc. The canines that have been evaluated will be ranked according to their scores.
4. Once the top rated canine is selected, the second sealed envelope will be opened. If the price exceeds the department's budget, the County reserves the right to open the sealed bid of the next best rated canine. Pricing will be publically opened by the user department. The County may elect to purchase the top-rated canine or go to the next best rated canine at the bidder's price.
5. The RFQ will include a selection factor for Miami-Dade County Certified Small Business Enterprises (SBE's). A SBE/Micro Business Enterprise bidder is entitled to receive an additional ten percent (10%) of the total evaluation points to its final score.



**BID No. 9084-0/19; Trained Canines - Prequalification**

6. If, following the completion of final rankings by the evaluation team, a non-local bidder is the highest ranked responsive and responsible bidder, and the ranking of a responsive and responsible local bidder is within 10% of the non-local bidder, then the evaluation team will recommend that a contract be awarded to the local bidder.
7. Whenever there are two best ranked proposals that are substantially equal, and only one of the two so ranked proposals is submitted by a bidder entitled to a selection factor, the selection factor shall be the deciding factor for award.
8. The purchase decision will be based solely on the results of the County's evaluation and testing of the canine. The County's decision will be final.

**II. Awarded Vendors:**

Vendor ID	Vendor Name	Address	Contact
650184884 -02	METRO DADE K9 SERVICES	17940 SW 168TH STREET MIAMI, FL. 33187	Maria Guzman PH: 305-378-9035 FX: 800-965-0023 <a href="mailto:K9SERVICES@BELLSOUTH.NET">K9SERVICES@BELLSOUTH.NET</a>
562408308 -01	AMERICAN K 9 DETECTION SERVICES INC	735 PRIMERA BLVD SUITE 120 LAKE MARY, FL. 32746	Mark Mahler PH: 407-333-8846 FX: 407-333-8848 <a href="mailto:MMAHLER@AMK9.COM">MMAHLER@AMK9.COM</a>
273253302 -01	SOUTHERN COAST K9 INC	690 META LANE NEW SMYRNA BEACH FL. 32168	William Heiser PH: 386-451-0952 FX: 386-423-1776 <a href="mailto:bheiser@southerncoastk9.com">bheiser@southerncoastk9.com</a>
650924901 -01	UNITED STATES K9 ACADEMY & POLICE DOG TRAINING CENTER INC	240 W 28 STREET HIALEAH, FL. 33010	Peter Nunez PH: 305-805-0030 FX: 305-752-5493 <a href="mailto:USK9@EARTHLINK.NET">USK9@EARTHLINK.NET</a>
650977872 -01	POLICE SERVICE DOGS INC	2914 CR 200 OXFORD, FL. 34484	Lazaro Cabrera PH: 305-274-0057 FX: 352-433-4368 <a href="mailto:PSDK9@AOL.COM">PSDK9@AOL.COM</a>

**III. Special Notes/Instructions:**

1. While the County has listed all major types of canines and/or training within this solicitation which are utilized by County departments in conjunction with their operations, there may be other breeds of canines or training that must be purchased by the County during the term of this contract. Under these circumstances, a County representative will contact the pre-qualified bidder(s) to obtain a price quote for the type of canine required.
2. The County has the option to request that the bidders quote the price of the canine only, or the price for canine including the training for FDLE certification. The County may also request additional training and/or re-training of canines already owned by Miami Dade County. Prices will be requested for this service by the issuance of a RFQ to all bidders in the pool. (Section 3.2.E)
3. The County reserves the right to allow non-registered bidders who submit offers, to be added to the contract upon meeting the minimum requirements, and submission & approval of their vendor registration application.



**BID No. 9084-0/19; Trained Canines - Prequalification**

**IV. Pool Contract Award Checklist:**

The following is provided as a reminder of some important items that each department should check/ complete/ document prior to making an award.

- Check that vendor meets minimum requirements such as insurance, certifications or license requirements.
- If the contract has a Small Business preference, goal or is a set-aside, check that the recommended vendor is on the Small Business Division certification list.  
(See [www.miamidade.gov/business/reports-certification-list.asp](http://www.miamidade.gov/business/reports-certification-list.asp))
- If the contract includes preferences (Local, Locally-Headquartered, Veteran's, and Small Business, as applicable), check that they were applied correctly.
- Obtain a signed Collusion Affidavit, and a signed Affirmation of Vendor Affidavits from the recommended vendor.
- In your notice to all participants of the quote results, copy the Clerk of the Board ([clerkbcc@miamidade.gov](mailto:clerkbcc@miamidade.gov)) and include language advising the vendors that the Cone of Silence is lifted.  
**[ Sample language: In accordance with the reference solicitation, and Section 2-8.4 of the Code of Miami-Dade County, you are hereby notified that the ( \_\_\_\_\_ Dept. name \_\_\_\_\_ ) recommends award of this quote to: ( \_\_\_\_\_ Company name \_\_\_\_\_ ). Provision of this notice also serves to confirm the lifting of the Cone of Silence from this procurement action as dictated by Section 2-11.1(t) of the County Code. ]**
- **Allow a three (3) business day protest period** beginning the day after the award recommendation is posted with the Clerk, prior to completing award if applicable with your award value (over \$25K).

**V. Event Log:**

<b>ADDENDA LOG</b> <b>Contract Number 9084-0/19</b>			
ADDENDUM NO.	DATE ISSUED	DESCRIPTION	AGENT
1.	3/30/2010	Added Police Service Dogs Inc. FEIN 650977872-01	Abe Rodriguez
2.	5/05/2011	Added Southern Coast K-9 Inc. FEIN 273253302-01	Abe Rodriguez
3.	8/20/2012	Added United States K-9 Academy, FEIN 650924901-01	Denis Chung
4.	8/05/2014	MDPD added \$48,000 through approved modification.	Denis Chung
5.	8/08/2014	MDAD added to the contract with an allocation of \$23,800	Denis Chung
6.	4/9/2015	MDAD added \$60,000 through approved modification	Robin Webb
7.	11/16/2015	MDPD added \$70,000 through approved modification	Robin Webb
8.	12/14/2015	MDAD added \$58,200 through approved modification	Robin Webb
9.	7/15/2016	MDPD added \$225,000 and MDAD added \$63,000 through approved modification	Robin Webb
10.	3/29/2017	\$2,400 transferred from MDAD to MDPD through approved modification	Robin Webb
11.	2/23/2018	MDPD added \$210,000 through approved modification	Robin Webb
12.	5/30/2018	Email address for Southern Coast K9 Inc. updated	Robin Webb



ROADMAP

BID No. 9084-0/19; Trained Canines - Prequalification

6.	5/50/2018	Corrected email address for Southern Coast K9 Inc.	Robin Webb
----	-----------	--	------------