



**ROADMAP**  
**CONTRACT No. FB-01029**  
**Long Distance Telephone Services**

**I. Purchasing Instructions:**

**A. Award Description**

This contract was established for the purchase of IntraLATA, InterLATA, Interstate and International Long Distance Telephone Services. Services to be purchased under the resultant contract include, but are not limited to:

- IntraLATA telephone service (Within a LATA – a LATA is Local Access and Transport Area)
- InterLATA telephone service (Across a LATA or LATA's)
- Intrastate telephone service (Intrastate means within the state line)
- Interstate telephone service (Interstate means across state line or lines)
- International calling service
- Conference bridges and toll – free services for the Miami-Dade County's Private Branch Exchange (PBX) Centrex service and single line access locations
- Calling cards

The County awarded to a single, responsive, responsible Vendor who's offer represented the lowest price when all items solicited were added in the aggregate, for a five-year period.

**II. Awarded Vendor:**

Vendor FEIN	Vendor Name	Address	Contact
954862910 - 01	Airespring, Inc.	7800 Woodley Ave. Van Nuys, CA 91406	Account Manager Branden Abraham Phone: 818-738-1984 Mobile: 818-309-7790 Email: <a href="mailto:branden.abraham@airespring.com">branden.abraham@airespring.com</a>
			Finance Representative/Collections Specialist Marcus Smith Phone: 800-825-1055, ext 280 Email: <a href="mailto:marcus.smith@airespring.com">marcus.smith@airespring.com</a>
			Fraud Department Phone: 888-288-5010, Option 1

**III. Special Notes/Instructions:**

This document is intended only as a brief overview of information and general guidance on how the contract should be utilized. Please refer to the contract documents and/or event log for other specific information and details. Services and pricing under this contract shall be provided in accordance with the Vendor's bid response which begins on page 2 of this document.

**IV. Event Log:**

Event No.	Date	Description	Officer
1	04/01/2019	Contract Effective Date	Santiago A. Pastoriza

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## Pricing Sheet

**Instructions to Bidders:** Bidders should complete all pricing tables below and include pricing for all items. Bidders that do not provide prices for all items may be considered non-responsive.

*Note: The number of annual minutes below is just an estimate based on historical usage by Miami-Dade County. No guarantee is given as to the actual minutes that will be used during the contract period.*

### Part A. Domestic (Dedicated T-1 Service)

Item No.	Services	Weight Factors (Minutes)	Rate Per Minute - Day Rate (Peak) 8 AM to 5 PM (M-F) Eastern Time
1	InterLATA	654,303	\$ .01087 ✓
2	IntraLATA	249,290	\$ .01087 ✓
3	InterState	733,517	\$ .00688 ✓

### Part B. Domestic (Switched Service)

Item No.	Services	Weight Factors (Minutes)	Rate Per Minute - Day Rate (Peak) 8 AM to 5 PM (M-F) Eastern Time
4	InterLATA	282,236	\$ 0.0290 ✓
5	IntraLATA	68,535	\$ 0.0290 ✓
6	InterState	217,324	\$ 0.0290 ✓

*Note: This solicitation requires that the rate per minute shall be the same for all cities within the respective IntraLATA, IntraState, and InterState call types.*

### Part C. International (Dedicated T-1 Service)

Item No.	Services	Weight Factors (Minutes)	Rate Per Minute - Day Rate (Peak) 8 AM to 5 PM (M-F) Eastern Time
7	Jamaica	82	\$ .18000 ✓
8	Montreal	955	\$ 0.01006 ✓
9	Port of Spain	360	\$ .19730 ✓
10	Santo Domingo	350	\$ .14600 ✓
11	Toronto	350	\$ 0.01006 ✓

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**Part D. International (Switch Service)**

Item No.	Services	Weight Factors (Minutes)	Rate Per Minute - Day Rate (Peak) 8 AM to 5 PM (M-F) Eastern Time
12	Jamaica	192	\$ .76
13	Montreal	2,227	\$ .015
14	Port of Spain	840	\$ 0.014
15	Santo Domingo	817	\$ 0.0076
16	Toronto	817	\$ .0125

Note: The locations listed in Part C. and D. represent the International Cities with the largest level of call activity during fiscal year 2016/17.

**Part E. International Calls Originating at Miami-International Airport and the Miami-Dade Fire Rescue Department**

Item No.	Services	Weight Factors (Minutes)	Rate Per Minute - Day Rate (Peak) 8 AM to 5 PM (M-F) Eastern Time
17	Afghanistan	10	\$ .68130
18	Albania	10	\$ .15460
19	Algeria	10	\$ .17260
20	Andorra	10	\$ .06840
21	Angola	10	\$ .25330
22	Anguilla	1	\$ .25400
23	Antigua and Barbuda	13	\$ .24400
24	Argentina	501	\$ .07900
25	Aruba	49	\$ .17720
26	Australia	92	\$ .03780
27	Austria	15	\$ .04730
28	Azerbaijan	10	\$ .22220
29	Bahamas	272	\$ .12820
30	Bahrain	13	\$ .24920
31	Bangladesh	2	\$ .24590
32	Barbados	61	\$ .24230

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Item No.	Services	Weight Factors (Minutes)	Rate Per Minute - Day Rate (Peak) 8 AM to 5 PM (M-F) Eastern Time
33	Belgium	1914	\$.03670
34	Belize	6	\$.25460
35	Benin	10	\$.20770
36	Bermuda	27	\$.12760
37	Bolivia	51	\$.24430
38	Bosnia and Hewzegowina	10	\$.21970
39	Brazil	803	\$.13500
40	Bulgaria	4	\$.21700
41	Burundi	10	\$.18270
42	Cambodia	10	\$.53850
43	Cameroon	10	\$.24640
44	Canada	2160	\$.012
45	Cayman Islands	197	\$.17890
46	Chile	122	\$.04450
47	China	34	\$.06140
48	Colombia	1018	\$.12800
49	Cook Islands	10	\$.83050
50	Costa Rica	142	\$.07840
51	Cuba	365	\$.95310
52	Czech Republic	7	\$.05550
53	Denmark	63	\$.03430
54	Dominican Republic	488	\$.01460
55	Ecuador	232	\$.21400
56	Egypt	10	\$.26660
57	El Salvador	384	\$.15610
58	Estonia	1	\$.05500
59	Finland	10	\$.0428
60	France	152	\$.03930
61	French Guiana	1	\$.22470
62	French Polynesia	10	\$.35290
63	French Southern Territories	10	\$0.0888

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Item No.	Services	Weight Factors (Minutes)	Rate Per Minute - Day Rate (Peak) 8 AM to 5 PM (M-F) Eastern Time
64	Germany	610	\$.03670
65	Greece	20	\$.06200
66	Grenada	20	\$.27960
67	Guam	60	\$.09760
68	Guatemala	97	\$.17890
69	Guyana	36	\$.41730
70	Haiti	229	\$.21840
71	Honduras	340	\$.38140
72	Hong Kong	8	\$.03230
73	Hungary	16	\$.07440
74	Iceland	48	\$.06810
75	India	56	\$.31910
76	Indonesia	6	\$.11410
77	Iraq	3	\$.42660
78	Ireland	164	\$.03890
79	Israel	119	\$.04820
80	Italy	666	\$.03820
81	Jamaica	453	\$.18000
82	Japan	142	\$.06140
83	Kazakhstan	60	\$.16450
84	Kenya	3	\$.22110
85	Korea, Republic of (South)	1	\$0.032
86	Kuwait	6	\$.16010
87	Latvia	5	\$.19080
88	Lebanon	2	\$.16170
89	Lithuania	6	\$.17370
90	Luxembourg	37	\$.07360
91	Malaysia	5	\$.05460
92	Marshal Islands	10	\$.46950
93	Mauritius	1	\$.35860
94	Mexico	8772	\$.02000
95	Montserrat	10	\$.29330
96	Mozambique	10	\$.21800

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Item No.	Services	Weight Factors (Minutes)	Rate Per Minute - Day Rate (Peak) 8 AM to 5 PM (M-F) Eastern Time
97	Myanmar	1	\$.47990
98	Netherlands	170	\$.03580
99	Netherlands Antilles	28	\$.22190
100	New Zealand	23	\$.04000
101	Nicaragua	242	\$.24130
102	Nigeria	29	\$.27320
103	Norway	53	\$.03430
104	Oman	1	\$.39240
105	Pakistan	5	\$.36640
106	Palestinian Territory Occupied	10	\$.06620
107	Panama	2545	\$.19100
108	Papua New Guinea	2	\$.23830
109	Paraguay	21	\$.22570
110	Peru	393	\$.12940
111	Philippines	6	\$.25250
112	Poland	39	\$.06030
113	Portugal	28	\$.05030
114	Puerto Rico	814	\$0.0076
115	Qatar	1757	\$.41240
116	Romania	13	\$.17550
117	Russian Federation	37	\$.11090
118	Saint Kitts and Nevis	25	\$.27870
119	Saint Lucia	58	\$.27090
120	Saudi Arabia	8	\$.28120
121	Singapore	9	\$.03350
122	Sint Maarten - Dutch	42	\$.18890
123	Somalia	1	\$1.01510
124	South Africa	102	\$.11180
125	Spain	203	\$.03680
126	Sri Lanka	29	\$.30500
127	Suriname	31	\$.40830
128	Swaziland	6	\$.15510

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Item No.	Services	Weight Factors (Minutes)	Rate Per Minute - Day Rate (Peak) 8 AM to 5 PM (M-F) Eastern Time
129	Sweden	66	\$ .04140
130	Switzerland	64	\$ .03800
131	Thailand	1	\$ .13720
132	Trinidad and Tobago	893	\$ .19730
133	Turkey	66	\$ .18460
134	Turks and Caicos Islands	51	\$ .27640
135	Ukraine	21	\$ .15310
136	United Arab Emirates	73	\$ .28180
137	United Kingdom	57	\$ .03810
138	United States	217765	\$ 0.00688
139	Uruguay	5	\$ .26630
140	Venezuela	129	\$ .11770
141	Viet Nam	1	\$ .51890
142	Virgin Islands (British)	5	\$ .17810
143	Virgin Islands (U.S.)	926	\$ .02900

**Part F. Conference Bridge**

Item No.	Service	Weight Factors (Minutes)	Per Minute Cost
145	Conference Bridge	1,006,896	\$ .0350001