



# Office of the Citizens' Independent Transportation Trust

## Municipal Transit Contracting Services Overview

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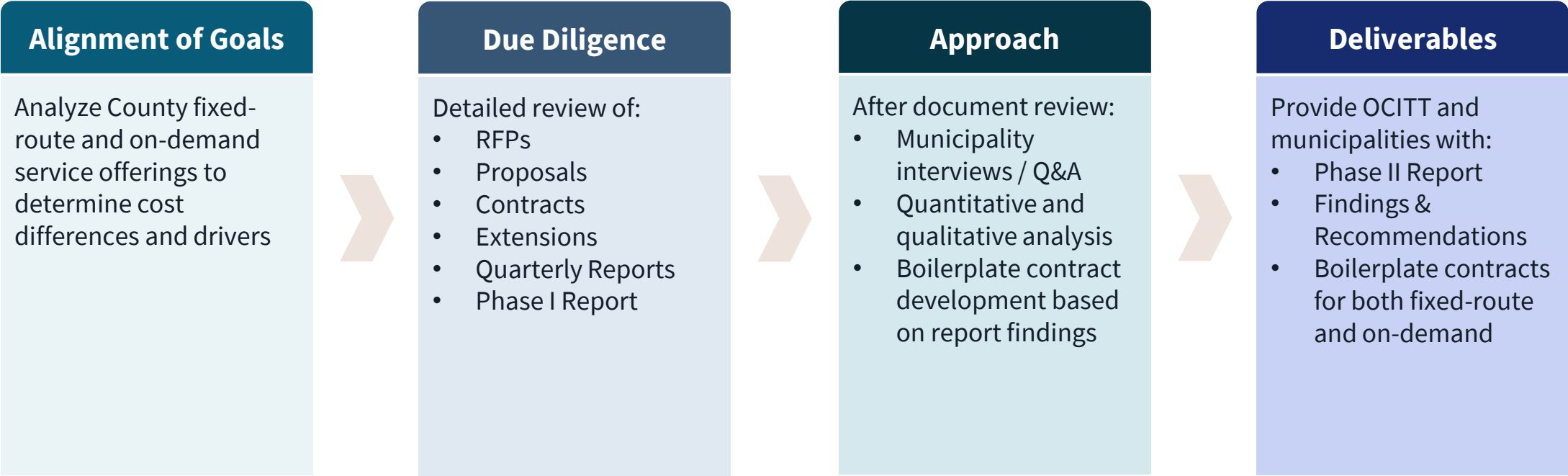
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# Agenda

- 1 Background
- 2 Service Offerings
- 3 Phase I → Phase II Report
- 4 Recommendations
- 5 Boilerplate Contracts
- 6 Next Steps
- 7 Q&A

# 1. Background

The Office of the CITT and its Strategic Financial Consultant, JLL, is performing a Phase II Municipal Transit Service Contract Analysis



# 2. Service Offerings

## Fun Facts

- 33 Municipalities participate in the PTP Surtax program
- 31 Municipalities operate a fixed-route or on-demand service
- 2 Municipalities do not provide either service

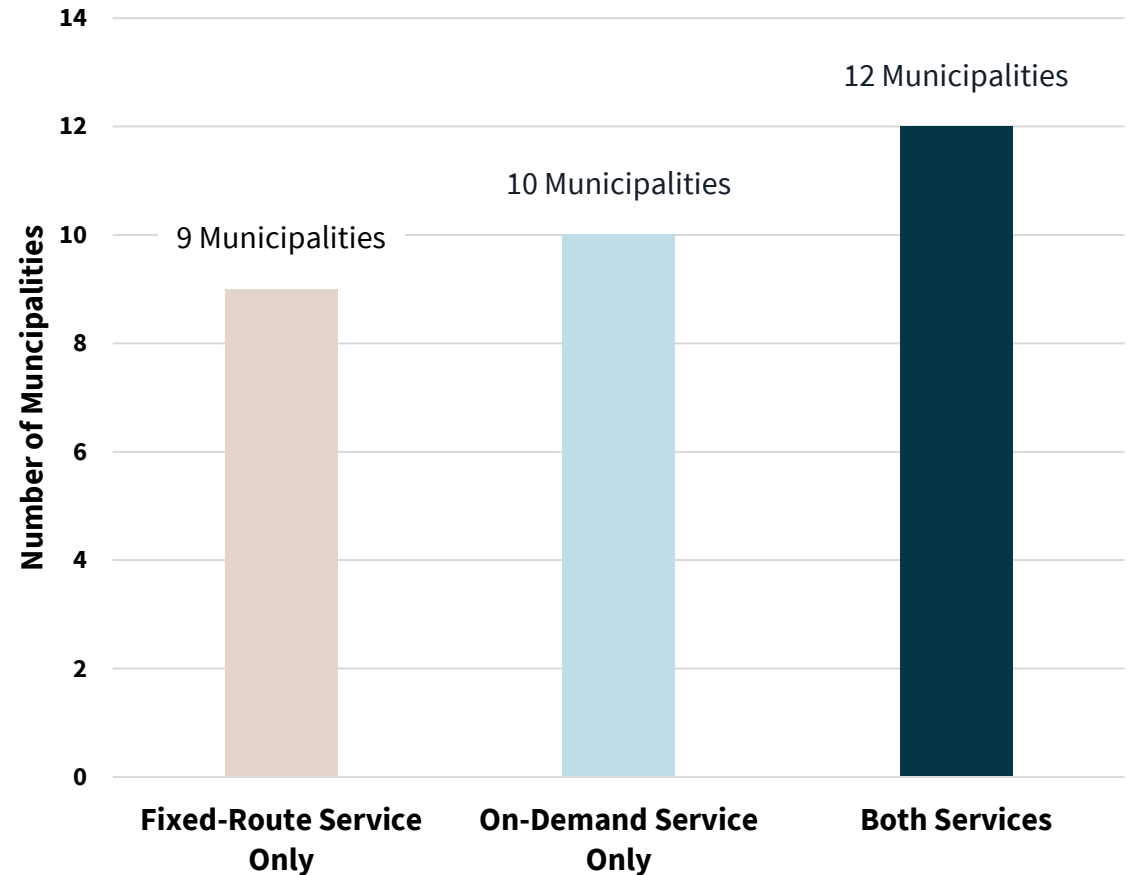
### Fixed-route

- 3 Municipalities self-operate its service
- 3 Different service providers throughout the County
- 4 Different vehicle models

### On-demand

- 0 Municipalities self-operate its service
- 3 Different service providers throughout the County
- 4 Different vehicle models

## Transit Service Offerings



# 2. Service Offerings

## Fixed-Route Scope of Services

Service Procured	Number	Municipality
Operations	1	Coral Gables
Operations + Maintenance	1	Miami
Operations + Maintenance + Fuel	7	Doral
		Hialeah
		Hialeah Gardens
		Homestead
		North Miami
		North Miami Beach
		Sweetwater
Operations + Maintenance + Fuel + Vehicle	9	Aventura
		Cutler Bay
		Miami Beach
		Miami Gardens
		Miami Shores
		Miami Springs
		Opa-locka
		Pinecrest
		Virginia Gardens

## On-Demand Scope of Services

Service Procured	Number	Municipality
Full-service	22	Aventura
		Bal Harbour Village
		Bay Harbor Islands
		Biscayne Park
		Coral Gables
		Cutler Bay
		Doral
		Florida City
		Hialeah
		Homestead
		Key Biscayne
		Miami
		Miami Beach
		Miami Lakes
		North Bay Village
		North Miami
		North Miami Beach
		Palmetto Bay
		Pinecrest
		South Miami
		Surfside
		West Miami

### 3. Phase I → Phase II Report

#### Fixed Route

Analyzed Municipalities

17 → 21

Average Hourly Rate Change

↑21 %

#### On Demand

Analyzed Municipalities

10 → 22

Average Hourly Rate Change

↑16 %

Vehicle Type

Freebee XL → Tesla

## 4. Recommendations

### Standard Contract

Template contracts with standardized terms & conditions can help municipalities secure optimal terms and standardized pricing across the County

### Performance Requirements

Encourage service providers to adhere to a standard level of service across the County through clear measurable standards and associated penalties

### Cost Breakdown

Require service providers to detail their price for different levels of service to enhance financial transparency, providing the municipality with the ability to increase or decrease service

### Advertisement Sharing

Introduce monetization opportunities across all municipalities to reduce the hourly rate charged to the municipalities

### Contract Terms and Extensions

Standardize the contract length with an optional extension to enhance uniformity, market competitiveness, and reduce risk

To improve **efficiency, consistency,** and **cost-effectiveness** across different municipalities while maintaining **service quality**

# 5. Boilerplate Contracts

CITT, in concert with JLL, is developing boilerplate contracts for municipalities to use for both fixed-route and on-demand service offerings.

## Fixed-Route

### A.8. Service Rates

The Municipality shall pay an hourly rate of [\$xx.xx] per Vehicle, which annual contract cost shall not exceed [\$xxx,xxx.xx] for the Services described herein.

At the Municipality's sole discretion, Services can be modified to accommodate the Municipality. If the Municipality modifies the Services or requests a change of Service consistent with options (a) through (d) below, the Municipality shall pay the Contractor the respective hourly rate for those options.

*[Municipality to delete the Service that is contemplated in the Agreement]*

a. Operations Provided by Contractor

The Municipality shall pay an hourly rate of [\$xx.xx] per Vehicle.

b. Operations + Maintenance Provided by Contractor

The Municipality shall pay an hourly rate of [\$xx.xx] per Vehicle.

c. Operations + Maintenance + Vehicles Provided by Contractor

The Municipality shall pay an hourly rate of [\$xx.xx] per Vehicle.

d. Operations + Maintenance + Vehicles + Fuel Provided by Contractor

The Municipality shall pay an hourly rate of [\$xx.xx] per Vehicle.

## On-Demand

### A.5. Service Rates

[The Municipality shall pay an hourly rate of [\$xx.xx] per Vehicle, which annual contract cost shall not exceed [\$xxx,xxx.xx]. Any additional hours will be billed at a maximum hourly rate of [\$xx.xx] per Vehicle.

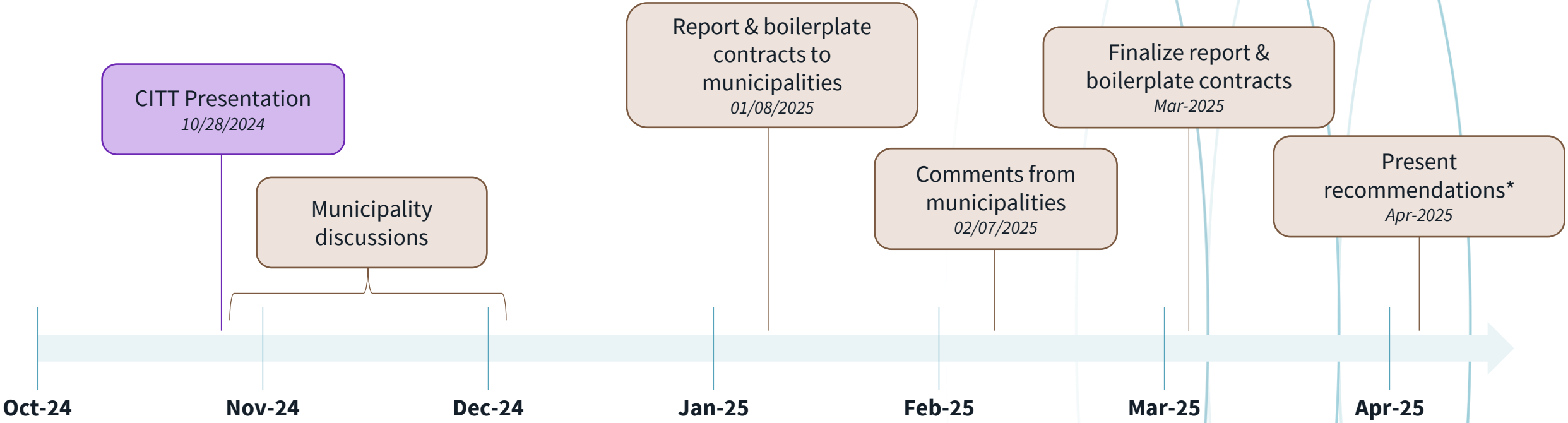
*Or*

The Municipality shall pay an hourly rate for each type of Vehicle as shown in the table below. The annual contract cost shall not exceed [\$xxx,xxx.xx].]

	Hourly Rate	Additional Hourly Rate
Vehicle Type 1	[\$xx.xx]	[\$xx.xx]
Vehicle Type 2	[\$xx.xx]	[\$xx.xx]



# 6. Next Steps



\* The recommendations may be presented to municipalities and/or Trust members at a virtual workshop and/or at the full Trust meeting.



# 7. Q&A



# Thank you