

Memorandum



Date: June 4, 2024

Agenda Item No. 8(P)(2)

To: Honorable Chairman Oliver G. Gilbert, III
and Members, Board of County Commissioners

From: Daniella Levine Cava
Mayor *Daniella Levine Cava*

Subject: Recommendation for Approval to Establish a Prequalification Pool for Boat Purchases and Related Services

Summary

This item is for the establishment of a pool for the purchase of various types of boats and related services for multiple County departments. Approval of this item will allow the County to purchase various types of watercraft vessels, trailers, accessories, equipment, as well as diagnostic, maintenance, and repair services essential for countywide operations, via future spot market competitions. The Miami-Dade Fire Rescue Department (MDFR) and Miami-Dade Police Department (MDPD) primarily utilize the pool to purchase and maintain their rapid response emergency vessels.

Recommendation

It is recommended that the Board of County Commissioners (Board) approve the establishment of a prequalification pool, *EVN0001221, Boat Purchases and Related Services* for multiple County departments with an allocation of \$14,266,256 for a five-year term. Establishment of a pool is recommended due to the wide range of boats and related services required to meet the varying needs of departments. The pool includes four groups: Group 1: Purchase of Various Boats and/or Watercraft Vessels; Group 2: Purchase of Various Boat/Watercraft Accessories, Components, Engines, Equipment; Group 3: Purchase of Boat Trailers; and Group 4: Maintenance, Repairs, and Service.

A pool allows for spot market competitions of projects with varying scope, scale, and technical requirements. The proposed pool will consolidate and replace two prequalification pools, *RTQ-00959, Marine Patrol Boats & Watercraft Vessels*, and *RTQ-01000, Boat and Vessel Parts, Repairs and Service*. The current pools have a total of 14 prequalified vendors, three of which are local, and none are certified Small Business Enterprise (SBE) firms. There are four vendors being recommended for inclusion in the proposed pool, two of which are local, and none are certified SBEs. The pool will remain open to allow additional vendors to be added during the term of the pool.

Background

This pool will replace *RTQ-00959*, established by the Board on January 23, 2019, per Resolution No. R-40-19 in the amount of \$3,361,000 for a five-year term. That pool was subsequently modified under delegated authority and by the Board via Resolution Nos. R-474-20, R-28-22, and R-195-23. The current value is \$14,359,000. The proposed pool will also replace *RTQ-01000*, established by the Board on January 23, 2019, per Resolution No. R-45-19 in the amount of \$1,698,000 for five years. *RTQ-01000* was subsequently modified under delegated authority and by the Board via Resolution No. R-198-23. The current value is \$3,966,878.

To increase local vendor participation, as well as attempt to retain 14 incumbent vendors, pre-bid activities included surveys to all potential vendors identified via internet searches of boat manufacturers and maintenance facilities, searching the County's tax database by commodity codes, and the posting of a draft solicitation. A Request to Qualify (RTQ) was issued on November 21, 2023. Twenty-five vendors, including 14 incumbents, were invited via email, and an additional 361 vendors were notified publicly, via INFORMS when the RTQ was released. On the closing date of December 18, 2023, the County received five submittals, including two from local firms, and no certified SBEs.

Scope

The scope of this item is countywide in nature.

Fiscal Impact/Funding Source

The fiscal impact for the five-year term is \$14,266,256. The two pools being replaced have a combined cumulative value of \$18,325,878 and will expire on August 31, 2024. The annualized allocation under the proposed pool is lower than the current pools due to the departments anticipated usage.

Department	Allocation	Funding Source	Contract Manager
MDFR	\$4,750,000	Fire District / Federal Funds	Marianela Betancourt
Internal Services	\$171,000	Internal Service Funds	Yoamel Zequeira
Parks, Recreation, and Open Spaces	\$800,000	General Fund	Fernando Robreno
MDPD	\$4,700,000	General Fund	Nicholas Santos
Regulatory and Economic Resources	\$786,000	Proprietary Funds	Joel Arango, Jr.
PortMiami	\$3,000,000	Proprietary Funds	Frank Ramirez
Transportation and Public Works	\$59,256	DTPW Operating	Rodney McMillian
Total	\$14,266,256		

Note: This pool contains termination for convenience provisions, which can be exercised if the commodities and/or services in this item are affected by the establishment of the constitutional offices.

Track Record/Monitor

Vanessa Stroman of the Strategic Procurement Department (SPD) is the Procurement Contracting Manager.

Delegated Authority

Upon approval of this item, a pool of prequalified vendors will be established to participate in spot market competitions. The County Mayor or the County Mayor’s designee will have the authority to solicit pricing and award contracts up to an aggregate amount of the allocation authorized by the Board. The County Mayor or the County Mayor’s designee will also have the authority to (a) exercise all provisions of the solicitation documents and any resulting contracts pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38 and (b) add vendors to the pool at any time, subject to ratification by the Board on a bi-annual basis. Any contract award under the prequalification pool exceeding \$5,000,000 is subject to ratification by the Board.

Vendors Prequalified for Pool

Four vendors are being recommended for inclusion in the pool as set forth in the table below. Pursuant to Resolution No. R-477-18, fewer than 75 percent of vendors recommended are local, due to a diminished local market of specialized boat manufacturers, dealers, and distributors.

Vendor	Principal Address	Local Address	Principal	Group(s)*
D & D Products Inc., dba Aquarius Systems Division	200 N Harrison Street North Prairie, WI	None	Jane Dauffenbach	1, 2, and 3
Eric’s Outboard Marine Service, Inc.	8755 SW 129 Street Miami, FL	Same	Eric Raistrick	2
Gravois Aluminum Boats, LLC, dba Metal Shark	6814 E Admiral Doyle Drive Jeanerette, LA	None	Carol James Gravois, Jr.	1, 2, and 3

Vendor	Principal Address	Local Address	Principal	Group(s)*
Novielli Boat Builders, Inc.	501 NE 31 Street Miami, FL	Same	Benjamin Staubs	1, 2, and 3

*The pool will be established without a prequalified vendor for Group 4. However, the pool will remain open, and outreach efforts will continue throughout the pool's term.

Vendor Not Prequalified for Pool

SPD is providing guidance to the vendor that did not meet the prequalification requirements. Upon submission of the required documents and/or verification of information, the vendor may be added to the pool. Outreach efforts will continue to encourage additional participation.

Vendor	Local Address	Reason for Not Recommending
Nina Sharae Inc.	Yes	Vendor did not submit the required documents to satisfy the prequalification criteria.

Due Diligence

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with SPD's Procurement Guidelines to determine vendor responsibility, including verifying corporate status and that there are no performance and compliance issues through various vendor responsibility lists and a keyword internet search. The lists that were referenced included convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to vendor responsibility.

Pursuant to Resolution No. R-140-15, prior to re-procurement, a full review of the scope of services was conducted to ensure the replacement pools reflect the County's current needs. The review included conducting market research, posting a draft solicitation for industry comments, and holding meetings and drafting sessions with the user departments. The scope of services was updated to include the required goods and services of both *RTQ-00959* and *RTQ-01000*.

Applicability of Ordinances and Contract Measures

- The two percent User Access Program provision applies where permitted by funding source.
- Small Business Enterprise measures will be determined prior to advertising each spot market competition where permitted by funding source. Local Preference will be applied at the time of spot market competition where permitted by funding source.
- The Living Wage Ordinance does not apply.

James Reyes
 Chief of Public Safety



MEMORANDUM
(Revised)

TO: Honorable Chairman Oliver G. Gilbert, III
and Members, Board of County Commissioners

DATE: June 4, 2024

FROM: 
Gen Bonzon-Keenan
County Attorney

SUBJECT: Agenda Item No. 8(P)(2)

Please note any items checked.

- "3-Day Rule" for committees applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Statement of social equity required
- Ordinance creating a new board requires detailed County Mayor's report for public hearing
- No committee review
- Applicable legislation requires more than a majority vote (i.e., 2/3's present ____, 2/3 membership ____, 3/5's ____, unanimous ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) ____, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) ____) to approve
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(P)(2)
6-4-24

RESOLUTION NO. _____

RESOLUTION AUTHORIZING ESTABLISHMENT OF PREQUALIFICATION POOL EVN0001221 FOR MULTIPLE COUNTY DEPARTMENTS FOR A FIVE-YEAR TERM IN A TOTAL AMOUNT UP TO \$14,266,256.00 FOR THE PURCHASE OF BOATS AND RELATED SERVICES; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO SOLICIT PRICING, AWARD CONTRACTS, EXERCISE ALL PROVISIONS OF THE SOLICITATION DOCUMENTS AND ANY RESULTING CONTRACTS PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38, AND ADD VENDORS TO THE POOL AT ANY TIME, SUBJECT TO RATIFICATION BY THE BOARD ON A BI-ANNUAL BASIS; PROVIDED THAT ANY CONTRACT AWARD UNDER THE POOL EXCEEDING \$5,000,000.00 IS RATIFIED BY THE BOARD

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board authorizes the establishment of Prequalification Pool EVN0001221 for multiple County departments for a five-year term in a total amount up to \$14,266,256.00 for the purchase of boats and related services; and authorizes the County Mayor or County Mayor's designee to (a) solicit pricing and award contracts up to an aggregate amount of the allocation authorized by the Board, (b) exercise all provisions of the solicitation documents and any resulting contracts pursuant to section 2-8.1 of the Code of Miami-Dade County, Florida and Implementing Order 3-38, and (c) add vendors to the pool at any time, subject to ratification by the Board on a bi-annual basis; provided that any contract award under the pool exceeding \$5,000,000.00 is ratified by the Board.

The foregoing resolution was offered by Commissioner ,
who moved its adoption. The motion was seconded by Commissioner
and upon being put to a vote, the vote was as follows:

Oliver G. Gilbert, III, Chairman	
Anthony Rodríguez, Vice Chairman	
Marleine Bastien	Juan Carlos Bermudez
Kevin Marino Cabrera	Sen. René García
Roberto J. Gonzalez	Keon Hardemon
Danielle Cohen Higgins	Eileen Higgins
Kionne L. McGhee	Raquel A. Regalado
Micky Steinberg	

The Chairperson thereupon declared the resolution duly passed and adopted this 4th day of June, 2024. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this Resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

JUAN FERNANDEZ-BARQUIN, CLERK

By: _____
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.



Michael B. Valdes